

WESTERN CONFERENCE
Profit & Loss 2015 v. 2014

	Dec '14 - Nov 15	Dec '13 - Nov 14	\$ Change
Income			
Contract Bridge Forum Inc			
Advertising			
Outside ads	11,850	15,100	(3,250)
Reg ads	12,030	10,080	1,950
Total Advertising	23,880	25,180	(1,300)
Dist. Paymnts	80,300	71,575	8,725
Total Contract Bridge Forum Inc	104,180	96,755	7,425
Production charges recvd	1,000	1,060	(60)
Sanction Fees			
Albuquerque	3,562	3,607	(45)
Burlingame	4,661	5,018	(357)
Colorado Springs	0	3,482	(3,482)
Denver	4,791	4,634	158
Las Vegas	6,731	7,142	(411)
Mesa	4,087	4,186	(99)
Monterey	6,105	4,717	1,388
Orange County	4,493	4,354	140
Palm Springs	8,004	7,643	361
Phoenix	0	3,594	(3,594)
Riverside	3,177	2,530	647
Sacramento-June	4,818	4,958	(140)
San Diego	4,140	4,658	(518)
Santa Clara-Fall	5,202	5,417	(215)
Taos	3,171	0	3,171
Tucson	3,643	0	3,643
Ventura	2,662	2,493	169
Total Sanction Fees	69,248	68,432	817
STAC-Dec Income	50,473	49,023	1,450
STAC-May Income	51,074	50,636	438
STAC-Summer Income	47,977	46,240	1,737
Total Income	323,953	312,145	11,808
Gross Profit	323,953	312,145	11,808
Expense			
Administrative Expense			
Bank Charge	624	617	7
Corporation Exp	60	409	(349)
Postage and Fed Ex	25	48	(22)
Supplies	11	266	(255)
Treasurer's Fee	3,600	3,450	150
Administrative Expense - Oth...	0	85	(85)
Total Administrative Expense	4,320	4,875	(555)
Board Meeting Exp.			
Refreshments	201	864	(663)
Travel, Hotel, Per Diem	3,761	3,392	369
Total Board Meeting Exp.	3,962	4,257	(294)

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Contract Bridge Forum Exp			
P.O. Box Fee (Forum)	232	224	8
Postage	69,610	68,343	1,268
Printing	54,997	59,358	(4,361)
Publisher	110,056	107,606	2,450
Total Contract Bridge Forum E...	234,895	235,531	(636)
Internet Web Page	1,440	1,440	0
Production charges paid	1,000	1,060	(60)
STAC-Dec Expense			
Director Admin	750	750	0
Hand Records	168	168	0
Sanction fee	27,762	26,352	1,410
Total STAC-Dec Expense	28,680	27,270	1,410
STAC-May Expense			
Director Admin	750	750	0
Hand Records	168	0	168
Sanction fees	28,396	27,731	665
Total STAC-May Expense	29,314	28,481	833
STAC-Summer Expense			
Director Admin	750	750	0
hand records	168	0	168
Sanction Fees	26,757	24,930	1,827
Total STAC-Summer Expense	27,675	25,680	1,995
Total Expense	331,286	328,592	2,694
Net Income	(7,333)	(16,447)	9,114